Company Overview

Moscow, 2023

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25 GmCS

25 GMCS

Our Company

25 Years on the IT Market

At a Glance

GMCS is a leading company on the Russian IT market.

GMCS helps customers accelerate their digital transformation using technologies and solutions from leading suppliers, as well as the company's proprietary solutions

The company is headquartered in Moscow, branches are in St. Petersburg, Penza, Perm, Tula and Kazan

Member of the Maxima Group of Companies since 2023

25 YEARS ON THE MARKET

500+ SPECIALISTS

1000+ PROJECTS

The Leading IT Market Position

CNews,
the leading IT and technology analyst in Russia and CIS

- **Top 100 Largest IT Companies** (2021, 2020)
- **One of the Largest IT suppliers for Retail** (2023, 2021), **Manufacturing** (2022-2020)
- **One of the Leading Developers of Mobile Apps** for Business and Public Sector (2021, 2020), **Data Analytics Solutions** (2023, 2020), and **HR Tech** (2024, 2022) in Russia
- **Top 10 Best CRM systems (Microsoft Dynamics 365 platform)** (2021, 2020)

TAdviser,
Russian news portal and IT analytical agency

- **Top 100 Largest IT Companies of Russia** (2020)
- **One of the Largest Suppliers of RPA** (2023), **ERP** (2024), **CRM** (2023-2020), **BI** (2021, 2020), **HR Tech** (2023-2020)
- **Top Largest IT suppliers for Energy & Utilities** (2021, 2020), **Fuel and Energy Industry** (2023), **Retail** (2021, 2020), **Manufacturing** (2024, 2022)

up-pro.ru

The industry portal **"Production management"**

The CIOs official portal Global CIO

Smart Ranking of the largest technology markets in Russia and the world

- **Top 10 Largest IT Providers** for Manufacturing (2023, 2021)
- **Largest IT Provider** of **EAM, HRM, SCM and WMS** Solutions (2023, 2021-2019)
- **Top 3 Largest IT Providers of BI Solutions** (2023, 2021-2019)
- **"The best HR project"** in the Accounts Chamber of the Russian Federation (2022)
- **"The best project in the sports industry "** in the Russian Football Union (2022)
- **"The best regional project" in Central Federal District** with the Project in ABI PRODUCT (2018)
- **Top 50 largest companies in the HRTech market** (2023)

Our Partners

Membership in business communities

Our Customers and Industries

RETAIL AND WHOLESALE

X5 Group · Hoff · FUN & SUN · LEROY MERLIN · askona · lamoda · Л'Этуаль

TELECOMS AND MEDIA

Rostelecom · РТРС · МегаФон · Триколор · MTT · Yota · nbn netbynet

FUEL AND ENERGY

uniper · ROSSETI · RusHydro · wintershall dea · TRANSNEFT · SUEK · INTER RAOUES

MANUFACTURING

ALROSA · TMK · abi · EFKO · RUSAL · MAGNITOGORSK IRON & STEEL WORKS · nokian TYRES

FINANCE AND INNOVATIONS

RUSNANO · KORTROS · MANGAZEYA · OTKRITIE BANK · IRC · Sk Skolkovo

TRANSPORTATION AND LOGISTICS

CONTAINER TERMINAL SAINT-PETERSBURG · RUSSIAN POST · CARCADE · ahlers · ROSSIYA · DB SCHENKER · TRASKO

25 GMCS

Project Geography

Over 1000 projects
in Russia, Europe and CIS

BELGIUM

POLAND

ESTONIA

LATVIA

GREECE

ROMANIA

RUSSIA

ARMENIA

KAZAKHSTAN

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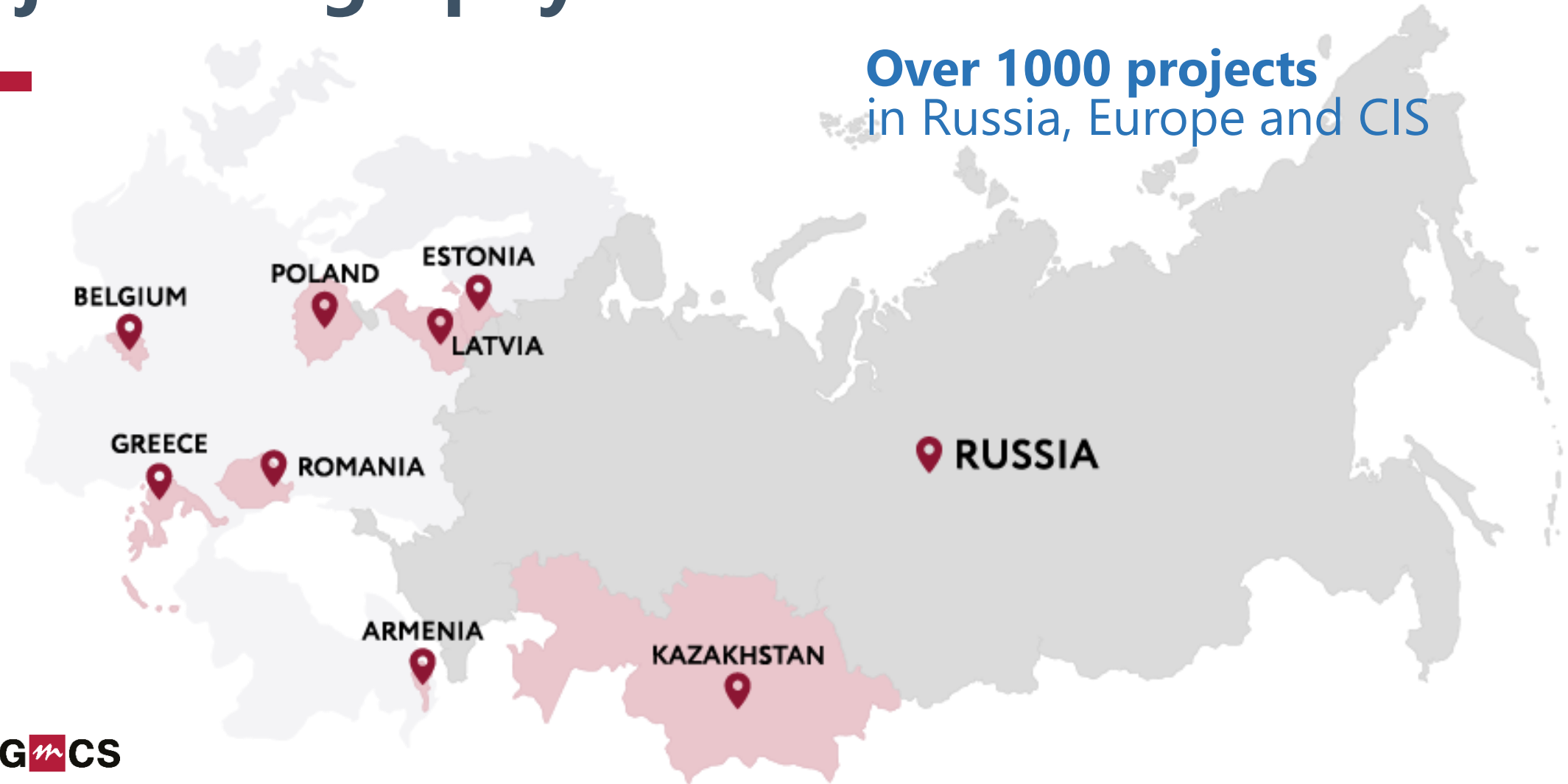
Our Advantages

Reliable Digital Transformation Partner

Extensive expertise and deep industry knowledge, 20+ years on the IT-market

Full Range of Services

Design, implementation and maintenance of business applications and digital services

Unique Experience

Implementation of large-scale IT projects, including cooperation with Big4

Professional Team

Resource centers in several regions. Internal Competence Centers

Customers' Trust

Across Russia and beyond. Customers are core value

Innovation in Action

Advanced Digital Technology. Multiproduct portfolio. Our own solutions

Digital Business Transformation

Accelerate Your Business Performance

Digital Retail

Customer Behavior Prediction, Cost Reduction and Omni-channel:

- Seller's Automated Workstation

- Sales from any device

- Intelligent Service and Customer Personalization

- Cost Optimization, Price Monitoring and Customer Behavior Prediction with Analytics and Cloud Services

- Customer Intelligence

- Back Office Automation

Digital Manufacturing

Industry 4.0: Digital Transformation in Manufacturing:

- Product Lifecycle Management, from planning and startup to sales and after-sales service

- Quality Control and Equipment Reliability Management

- Supply Chain Management

- Predictive Repairs, remote maintenance using IoT

- Optimization of production processes Reporting

- Integration with internal (MES, MDC, etc.) and external systems (Mercury Federal System, etc.)

Digital Energy and Utilities

Support for Power System Transformation:

- Smart Energy: billing, mediation, customer care, claims work, integration with state information systems and other systems

- Smart Utilities: processing, invoicing, data exchange

- Investment and repair programs

- Anti-fraud solutions

- Data handling, including data collected with IoT

- Analytics and Reporting

- Digital communications: portals, private offices, chat bots

Digital Telecommunications

Support for New Business Models, Identification of Growth Points and Cost Optimization:

- End-to-end Process from sales to marketing

- Contact Center Solutions (Inhouse / Outsourcing)

- Single Window Technology

- Service Desk (ITIL/ITSM)

- Field Service

- Intelligent Services

- Chatbots
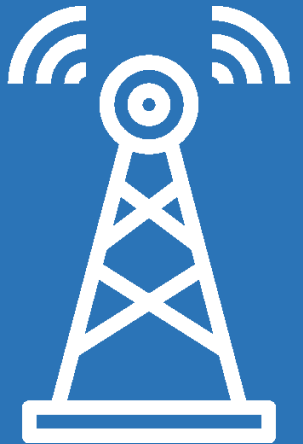
Digital Transport and Logistics

Effective Transportation and Logistics Management, Digital Supply Chains:

- **Mathematical models:** planning and forecasting how much, when and what needs to be shipped

- **Digital Twin:** simulation and dynamic modeling, analysis of data obtained using IoT and not only

- **Digital services** through business process automation

Digital HR

Support for HR Transformation maximizing the intellectual and creative potential of employees:

- **Operational HR services** (administrative services, salary management, payrolls, etc.)

- **Talent Management** (recruitment, training, adaptation, motivation, employees' digital footprint and other)

- **Digital HR** (self-service, portals, personal accounts, interaction with employees, RPA)

- **HR analytics** (strategic workforce planning, statistics, competitive analysis and fluidity management, KPI analysis and other tasks)

Modeling, Optimization, Machine Learning

Understanding of "what", "how" and "why" occurs, making decisions based on artificial intelligence:

- Strategic, medium-term, operational planning

- Situational modeling

- Scenario and Statistical Analysis

- Recommendation Systems

- Intelligent Analysis of Large Data

- Working with Data in the Cloud

Robotic Process Automation (RPA) and Chatbots

Digital workforce to automate repetitive and routine operations:

- **International and Russian RPA platform,** one of the largest RPA teams in the Russian market

- **RPA solution catalog** (finance, HR, marketing, warehouse, procurement, EDM, service, etc.)

- **RPA Center of Excellence:** assistance in identifying processes suitable for robotization, industry and process expertise

- **Intelligent Chatbots** and Virtual Assistants
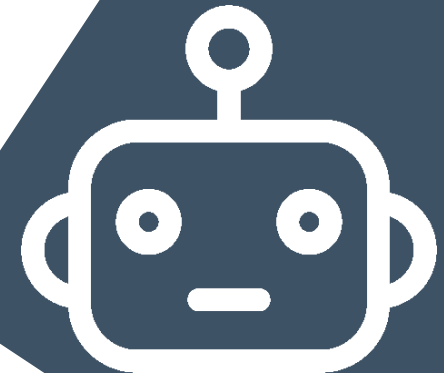
BI and Advanced Analytics

Analyze, model and create new business ideas:

- Self Service BI
- Advanced Analytics powered by Machine Learning and Big Data
- Data Visualization (interactive dashboards, 3D reports, etc.)
- Integration with the Existing Business Applications and Services
- Collaborative Working with the Data on Any Device

Mobile Applications

Ready-to-use solutions and custom solutions for business management from anywhere, on any mobile device:

- Service Works, an application for field specialists
- Electronic Product Catalog Production (digital product copy)
- Construction Supervision, application for operation specialists
- Mobile Workstation for retail
- Mobile Workstation for warehouse
- Mobile Personal Account and other apps

Custom Development

Full-cycle services for software development, implementation and maintenance, complex integration projects:

- **Process organization and development management:** teams, contractors, release, delivery, operations, quality control

- **Design Competences:** multicomponent, distributed, integrated, highly loaded systems, dataflow applications, etc.

- **Technology Competency:** assembly, configuration, deployment and upgrade, application clustering, collection and analysis of information on the work of systems and applications, etc.
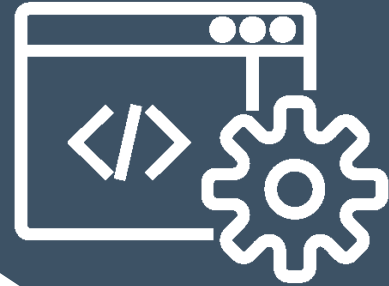
IT Infrastructure Services & Solutions

Reliable support of business IT infrastructure:

- Migration of data and information systems (local and cloud versions)
- Monitoring
- Database monitoring and maintenance
- Troubleshooting
- Updating applications (installing new versions)
- Backup

Business Solutions

The Right Automation Solutions for Your Business

Solutions for Enterprises

Classic Business Process Automation:

- Enterprise Resource Planning (ERP)

- Customer Relationship Management (CRM)

- Enterprise Asset Management (EAM)

- Human Resources Management (HRM)

- Supply Chain Management (SCM)

- Warehouse Management System (WMS)

Solutions for the Public Sector

Support Government Agencies to Ensure Transparent Interactions with the Public:

- Management of Public Service Delivery

- Management of Procurement and Tender Procedures

- Financial Management and Budgeting

- HR Management
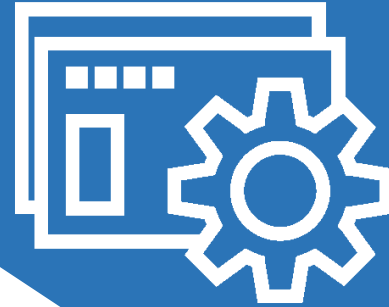
- Reporting and Analytics

VerEx Platform

Russian Software Product for a Wide Range of Tasks:

- Management, Storage and Work with Data
- Automation of Key Processes with Roles
- Use of Mobile Devices

Verex Platform Solutions

Enterprise Application and Systems

EAM	Commercial Property Management	Construction Supervision	Billing
Budgeting	Reporting	Document Management	Robotic Services

Mobile Applications

Service Engineer	Electronic Registry List of Equipment	Seller's Mobile Assistant	Mobile Analytics

Industrial Application and Tailored Solution

Retail	Price Monitoring	Veterinary Solution	Compensation Management

Contacts

Moscow

Saint Petersburg

Penza

Perm

Kazan

Tula